

# AMBER BEVERAGE GROUP HOLDING S.À R.L.

(Registration number B218246)

# UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

for the first six months of 2023

prepared in accordance with International Financial Reporting Standards as adopted by the EU



INFORMATION ON THE GROUP	3
USED ABBREVIATIONS	4
MANAGEMENT REPORT Type of operations Performance of the Group during the reporting period Financial performance Funding profile Non-financial performance and activities for the reporting period Financial risk management	5 5 6 6 7 8
STATEMENT OF THE MANAGEMENTS' RESPONSIBILITY	10
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	11
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	12
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	14
CONSOLIDATED CASH FLOW STATEMENT	16
NOTES	17



#### INFORMATION ON THE GROUP

Name of the Parent Company Amber Beverage Group Holding S.à r.l.

Registration Number No. B218246

Address 44, Rue de la Vallée, Luxembourg

Main business activities of the Parent Company Holding and management activities

Major shareholder SPI Group Holding Limited (94%, incorporated in Cyprus)

Names and positions of the Supervisory Board Members

Sir Geoffrey John Mulgan,

Chairman, Member of the Supervisory Board

Mr. Simon Charles Rowe,

Member of the Supervisory Board

Mr. Douglas Brougham Cunningham, Member of the Supervisory Board

(since 30.01.2023)

Ms. Sabina Fatkullina

Member of the Supervisory Board

(since 02.06.2023)

Ms. Jekaterina Stuģe,

Member of the Supervisory Board

Mr. Arturs Evarts,

Secretary, Member of the Supervisory Board

Names and positions of the Board of Managers Ms. Jekaterina Stuģe,

Chairperson of the Board

Mr. Arturs Evarts, Member of the Board

Mr. Javier Minguillon Espinosa,

Member of the Board



#### **USED ABBREVIATIONS**

ABG Amber Beverage Group, i.e., Amber Beverage Group Holding S.à r.l. and its

subsidiaries

APAC Asia – Pacific region

EMEIA Europe, Middle East, India, Africa region

ROA Return on assets calculated as LTM Net Profit period divided by total assets

ROE Return on Equity calculated as LTM Net Profit divided by Total equity

Debt Total borrowings, including external loans, overdrafts, loans from related parties

and leases

Net Debt reduced by cash and cash equivalents

EBITDA Earnings before interest, tax, depreciation, amortisation and impairment of non-

financial assets

LTM EBITDA EBITDA for the last 12 months period

9Lcs Equivalent of 9 litre case of goods

LTM Net profit Net profit for last 12 months



#### MANAGEMENT REPORT

#### Type of operations

Amber Beverage Group (hereinafter also - the Group or ABG) is a rapidly growing global spirits company whose products are found in millions of households and venues across the globe. The Group was established in 2014, and through organic growth and acquisitions, it has become a global spirits industry player that unites more than 1 600 employees in more than 20 companies in the Baltic States, its historical home, Austria, Australia, Germany, Ireland, Mexico, and the United Kingdom. The Group owns three production companies, ten distribution companies, and three retail chains.

ABG produces, bottles, markets, distributes, exports, and retails a comprehensive range of beverages, of which it owns more than 100 brands, and is responsible for marketing and distributing 1 400 own- and third-party brands in all spirit categories, including tequila, whiskey, vodka, gin, as well as wine, RTDs, and others. ABG values are: Tenacity, Entrepreneurship, Fun, Excellence, Speed, and Teamwork. These are at the core of the Group's organizational spirit. ABG' strategic priorities are to:

- Deliver quality and value to our consumers, customers, and suppliers.
- Strengthen our market positions in all key sectors by building our brands and opening new sales channels.
- Achieve operational effectiveness and efficiency by applying rigour to everything we do.
- Build a truly effective international team with an ambitious, high-performance culture.
- Generate superior business value for our third-party brand owners by providing excellent sales execution across all route-to-markets.

ABG fully-owned brands – Rooster Rojo® Tequila, KAH® Tequila, The Irishman® Whiskey, Writers' Tears® Whiskey, Riga Black Balsam®, Moskovskaya® Vodka, Cross Keys Gin® and Cosmopolitan Diva® – are growing their awareness in more than 80 markets year by year. Due to the high-quality of the liquid and the exceptional packaging, ABG core brands are bringing home numerous industry awards and positive feedback from beverage experts. One of the ABG strategy points is the opening of new markets for its core brands based on a comprehensive model for the best brand-market combination. Within the first half of 2023, we have secured new partnerships for ABG brands is such markets as China, Taiwan, Hong Kong, Indonesia, the Philippines, Singapore, Malaysia, Benelux, the United Arab Emirates, Turkey, North Cyprus, Israel, Oman, Bulgaria, Romania, Croatia, Poland, Slovenia, Serbia, Turkmenistan, Finland, and Tunisia.

The second part of the ABG strategy relates to improving sales standards and proposing similar quality of services for all ABG-owned distribution companies. Third-party brand management is an essential aspect of ABG's business, which is growing year after year. The Group has maintained fruitful partnerships with world-renowned producers and vintners of distilled spirits and wines, promoting their brands in the markets served by trusted ABG distribution companies. ABG is the go-to brand management and distribution company for international brand owners and producers, including Askaneli Brothers, Badel 1862, Beam Suntory, Bodegas Faustino, Brown-Forman, Casillero del Diablo, De Kuyper, Heaven Hill, Jägermeister, Luxardo, Red Bull, Torres, William Grant & Sons, and others.

As ABG brands grow year-on-year, ABG production companies focus on supply chain capability and agility and continue their investments to increase capacity. Production companies concentrate on continuous improvements within the supply chain, people management, equipment maintenance, and processes, as well as a range of sustainability initiatives to ensure that prices for ABG brands stay at a competitive level. ABG investments are carefully considered from the perspectives of efficiency, effectiveness, and sustainability. ABG plans to further increase the use of green energy by installing additional solar panels on its production premises, as well as by instituting a fully automated warehouse construction project in Riga, Latvia, which will have the BREEAM certificate that confirms that it has been implemented in accordance with the principles of sustainable construction.

ABG cooperates with the largest suppliers of raw materials and consumables in the European Union. One of the key resources is water, which is derived from artesian wells located in territories owned by the Group. The Group strengthened its field-to-bottle tequila production capacity by acquiring additional Blue Weber Agave fields, increasing the total area of land owned to 405 hectares.

For ABG, sustainable corporate governance and compliance are the key factors in achieving its goals. The Group is committed to conducting its business responsibly and in accordance with all laws and regulations to which its business activities are subject, and to ensuring high standards of compliance in a manner that leads to an increase in its value.

The ABG Supervisory Board includes six industry professionals, independent members, and representatives of the executive board, supervising the strategic processes of the Group and providing advice for further development required to achieve the Group's strategy, *Sirius25*.



# MANAGEMENT REPORT (continued) Performance of the Group during the reporting period

#### Financial performance

Ratio	01.01.2023- 30.06.2023	01.01.2022- 30.06.2022	Change	Change
	EUR 000	EUR 000	EUR 000	%
Net revenue	163 820	151 589	12 231	8.1%
Operating profit	7 633	9 975	(2 342)	(23.5%)
Operating profit margin	4.7%	6.6%	n/a	(1.9pp)
Normalized operating profit	9 138	10 273	(1 135)	(11.0%)
Normalized operating profit margin	5.6%	6.8%	n/a	(1.2pp)
EBITDA	12 215	13 833	(1618)	(11.7%)
Normalized EBITDA	13 720	14 131	(411)	(2.9%)

The unaudited net revenue of the Group for the first six months of the year 2023 reached EUR 163.8 million, an increase of EUR 12.2 million (+8.1%) against the respective period in 2022 that has been reached by opening new markets for ABG brands, general economic situation improvements in Europe and the Baltic States, as well as an implemented price increase in all major markets in 2023.

The operating profit for the first six months of 2023 amounts to EUR 7.6 million, which is 23.5% lower than in the respective period of 2022 (EUR 10 million). If the operating profit is adjusted by the net loss from the disposal of subsidiaries, the operating profit would reach EUR 9.1 million, which is 11% lower compared to the respective period in 2022. The financial performance has been impacted by the rapid increase in production costs in the second part of 2022, including higher costs of energy, resources, and salaries compared to the first half of 2022, which was partially a pre-crisis environment. Meanwhile, the Group has continued and will continue to work on efficiency improvements - revenue management, sales promotion and demand planning - by applying the newly implemented promotional activity planning tool FuturMaster in the Baltics, improvements in customer relationship management via Sales Force implementation in the UK and Austria, as well as non-stop process improvements in production and logistics using Lean methodology. As a Group we carefully monitor market development and will take the necessary steps to protect profitability without losing market share.

After careful consideration and in line with the long-term business objectives of the Group, in June 2023, ABG sold the investment in Amber Permalko AO, one of the leading alcohol producers in the Urals.

The unaudited net profit for the period is EUR 3.6 million, which is a reduction of EUR 4.3 million vs 2022. In addition to the performance drivers mentioned before, the net profit for the reporting period is also impacted by the recognized net loss of EUR 1.4 million arising from the disposal of subsidiaries, the negative impact of interest expense increases due to changes in variable rates, and additional interest expense from bond liability servicing obligations.



#### MANAGEMENT REPORT (continued)

The Group has maintained healthy main financial ratios for the reporting period:

Ratio	30.06.2023	31.12.2022	31.12.2021
ROA	3.8%	4.7%	5.4%
ROE	9%	11%	13%
Debt/Equity	74%	57%	61%
Debt/LTM EBITDA	3.45x	2.69x	3.06x
Net Debt/LTM EBITDA	2.51x	2.50x	2.85x
Equity Ratio	40%	41%	42%
Liquidity Ratio	1.24	1.14	1.24

The Management uses the previously reported alternative performance indicators in assessing the Group's performance for a particular financial period and in making decisions.

#### Funding profile

The Group maintains a well-leveraged capital structure to support the growth of the business. The borrowings comprise loans from the AS Luminor Bank Latvian branch, Credit Suisse AG, and AS Rietumu Banka supporting the long-term investments, as well as overdrafts and credit-lines provided by the AS Luminor Bank Latvian branch, AS BluOr Bank, Westpac, and Ultimate Finance to support the net-working capital needs and long-term unsecured loan facilities from related parties.

On 21 April 2023, Amber Beverage Group Holding S.à r.l., with the intention of acquiring financing for the construction of a high-bay automated warehouse in Riga, Latvia, issued EUR 30 million in 4-year bonds (ISIN: LV0000870137), which are listed on the Frankfurt Stock Exchange.

The trading activity on the Frankfurt Stock Exchange for the period since the initial listing has been as follows:



(Source: Frankfurt Stock Exchange)

As part of the terms and conditions of the Offering Memorandum, the proceeds from the bond issue can be utilised to fund the construction of the project and to serve the respective debt. Funds obtained from the bond issue have been put on short-term deposits with Signet Bank AS with different maturities following the estimated utilisation profile for the project.

On 15 May 2023, Indie Brands Ltd. refinanced the invoice discounting facility with a maximum amount of GBP 2 million (EUR 2.3 million) from Royal Bank of Scotland to Ultimate Finance.

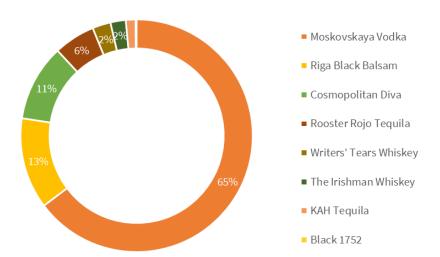
On 19 May 2023, Amber Beverage Group Holding S.à r.l. refinanced its short-term borrowing from AS Signet Bank of EUR 10 million with a 5-year loan facility with AS Rietumu Banka.



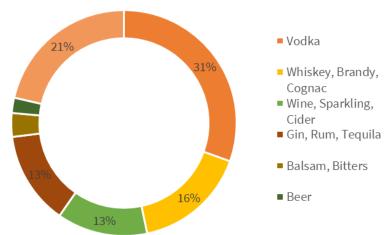
#### MANAGEMENT REPORT (continued)

#### Non-financial performance and activities for the reporting period

Brands produced by ABG companies contributed 30.3% of the total 6.5 million 9Lcs. The composition of the core brand's portfolio has remained stable, reaching 511 thousand 9Lcs in the first six months of 2023.



The total net revenue of EUR 163.8 million has been generated mainly by sales in the Vodka and Whiskey, Brandy, and Cognac category brands:



#### Financial risk management

In the ordinary course of business, the Group is exposed to a variety of financial risks, including credit risk, liquidity risk and interest rate risk. The Group's management handles financial risks on an ongoing basis to minimize their potential adverse effects on the financial performance of the Group.

Most of the borrowings have variable interest rates. The Group's management is considering the use of hedging instruments to minimize the effect of variable interest rates.

Financial assets that potentially expose the Group to a certain degree of credit risk concentration are primarily trade receivables, receivables from related companies and loans. The Group has introduced and pursues a credit policy whereby goods are sold on credit only to customers with sound credit histories. The Group also complies with sanctions regimes imposed by the EU, United Nations, and US, as well as internal procedures.



#### MANAGEMENT REPORT (continued)

The Group pursues a prudent liquidity risk management policy, according to which adequate credit resources are ensured to settle liabilities when they fall due. The Group's management handles liquidity and cash flow risks by maintaining adequate cash reserves and securing sufficient financing by means of loans, credit lines, finance leases by monitoring forecasted and actual cash flows and by matching the maturities of financial assets and liabilities on an ongoing basis.

#### Subsequent events

In July 2023, Amber Distribution Latvia SIA extended the EUR 15 million overdraft facility with BluOr Bank AS until 9 August 2023, with all major terms and conditions remaining unchanged.

In July 2023, ABG Real Estate SIA entered into an agreement with SIA Aimasa on the construction of a fully-automated warehouse and the reconstruction of a car parking lot at 31 Kakasekla dambis, Riga, Latvia.

Jekaterina Stuģe

Chairperson of the Board Luxembourg, 31 August 2023



#### STATEMENT OF THE MANAGEMENTS' RESPONSIBILITY

The managers are responsible for the preparation of the consolidated financial statements in accordance with applicable law and regulations. Under that law, the managers have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union.

In preparing the consolidated financial statements, the managers should:

- Select suitable accounting policies and apply them consistently.
- Make judgements and estimates that are reasonable.
- Prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the Group will continue in business as a going concern.

The managers are responsible for ensuring that proper accounting records are kept that disclose, with reasonable accuracy, at any time, the financial position of the Group and enable the managers to ensure that the consolidated financial statements comply with the IFRS as adopted by the EU. This responsibility includes designing, implementing, and maintaining such internal control as the managers determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The managers are also responsible for safeguarding the assets of the Group, hence, for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Jekaterina Stylge

Chairperson of the Board Luxembourg, 31 August 2023

01/01/2023-

30/06/2023

3 206

01/01/2022-30/06/2022



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	EUR 000	EUR 000
Revenue	239 369	225 627
Excise and duties	(75 549)	(74 038)
Net revenue	163 820	151 589
Cost of goods sold	(118 590)	(109 300)
Gross profit	45 230	42 289
Selling expenses	(27 040)	(24 626)
General and administration expenses	(12 091)	(11 365)
Net impairment gain/ (losses) of financial assets	(23)	16
Other operational income	4 353	4912
Other operational expense	(2 727)	(952)
Merger and acquisition related costs	(69)	(299)
Operating profit	7 633	9 975
Net finance income/ (expense)	(2 560)	129
Profit before tax	5 073	10 104
Corporate income tax	(1 416)	(2 094)
Profit for the period	3 657	8 010
Attributable to:		
Equity holders of the parent	3 383	6 025
Non-controlling interest	274	1 985
	3 657	8 010
Other comprehensive income	(451)	18677
Other profit or loss recognized through other comprehensive income	(431)	10077
Total comprehensive income for period	3 206	26 687
Total comprehensive income for period	3 200	20 081
Attributable to:		
Equity holders of the parent	3 339	24 704
Non-controlling interest	(133)	1 983
	·	

Jekaterina Stuģe

Chairperson of the Board Luxembourg, 31 August 2023 26 687



### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### **ASSETS**

	Notes	30.06.2023	31.12.2022
		<b>EUR</b> 000	<b>EUR 000</b>
		82 033	81 166
		53 633	54 462
		7 843	9 029
		-	1 059
		16 864	14 774
		29 685	26 617
		2 536	3 182
		2 217	2 184
		129	-
TOTAL NON-CURRENT ASSETS		194 940	192 473
	11	93 603	87 785
	12		138 253
			3717
			146
		28 666	-
	13	7 633	7 490
TOTAL		257 698	237 391
		-	23 327
TOTAL CURRENT ASSETS		257 698	260 718
		452 638	453 191
	TOTAL	TOTAL NON-CURRENT ASSETS  11 12	## EUR 000    ## 82 033



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

#### **EQUITY AND LIABILITIES**

	Notes	30.06.2023	31.12.2022
Capital and Reserves		EUR 000	EUR 000
Share capital Share capital		13	13
Share premium		132 553	132 553
FX revaluation reserve		(1 053)	(1 044)
Other reserves		1	1
Pooling reserve		(21 268)	(18 041)
Revaluation reserve of derivatives		62	98
Retained earnings		55 253	58 643
TOTAL attributable to majority shareholders		165 561	172 223
Non-controling interest		14 777	15 445
TOTAL EQUITY		180 338	187 668
Liabilities			
Non-current liabilities			
Borrowings	16	58 740	19 224
Trade and other payables	14	1 359	1377
Deferred tax liability		4 392	3 392
Derivatives		(62)	(98)
TOTAL NON-CURRENT LIABILITIES		64 429	23 895
Current liabilities			
Borrowings and bank overdrafts	16	74 271	88 658
Trade and other payables	14	84 203	86 858
Taxes payable	15	49 397	52 146
Corporate income tax liabilities	15	-	264
TOTAL		207 871	227 926
Liabilities directly associated with the assets held for sale		-	13 702
TOTAL LIABILITIES		272 300	265 523
TOTAL EQUITY AND LIABILITIES		452 638	453 191

Jekaterina Stuģe Chai person of the Board Luxembourg, 31 August 2023



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

#### Attributable to the equity holders of the Parent Company

			uity notuers or th		Pully				
				Derivatives					
	Share	FX revaluation		revaluation	Other	Retained		Non-controling	
Share capital	Premium	reserve	Pooling reserve	reserve	reserves	Earnings	Total	interest	Total equity
EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000
13	132 553	243	(18 041)	(68)	1	51 279	165 980	12 008	177 988
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	(11 000)	(11 000)	(484)	(11 484)
-	-	-	-	-	-	18 364	18 364	3 022	21 386
-	-	(1 288)	-	166	-	-	(1 122)	897	(225)
-	-	(1 288)	-	166	-	18 364	17 242	3 9 1 9	21 161
13	132 553	(1 045)	(18 041)	98	1	58 643	172 222	15 443	187 665
-	_	_	-	-	_	(10 000)	(10 000)	(19)	(10 019)
_	-	-	-	-	-	3 383	3 383	274	3 657
-	-	(8)	-	(36)	-	-	(44)	(407)	(451)
-	-	(8)	-	(36)	-	3 383	3 339	(133)	3 206
-	-	-	63	-	-	(63)	-	-	-
-	-	-	(3 290)	-	-	3 290	-	-	-
-	-	-	-	-	-	-	-	(514)	(514)
13	132 553	(1 053)	(21 268)	62	1	55 253	165 561	14777	180 338
	EUR 000  13	Share capital EUR 000  13 132 553	Share capital EUR 000         Premium EUR 000         reserve EUR 000           13         132 553         243           -         -         -           -         -         -           -         -         (1 288)           -         -         (1 288)           13         132 553         (1 045)           -         -         -           -         -         (8)           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -	Share capital EUR 000         Premium EUR 000         reserve EUR 000         Pooling reserve EUR 000           13         132 553         243         (18 041)           -         -         -         -           -         -         -         -           -         -         -         -           -         -         (1 288)         -           -         -         (1 288)         -           -         -         (1 045)         (18 041)           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -	Share capital EUR 000         Share EUR 000         FX revaluation reserve EUR 000         Pooling reserve EUR 000         revaluation reserve EUR 000           13         132 553         243         (18 041)         (68)           -         -         -         -         -           -         -         -         -         -         -           -	Share capital EUR 000         FX revaluation reserve EUR 000         Pooling reserve EUR 000         revaluation reserve EUR 000         Other reserve EUR 000           13         132 553         243         (18 041)         (68)         1           -         -         -         -         -         -           -	Share EUR 000         FX revaluation reserve EUR 000         Pooling reserve EUR 000         revaluation reserve EUR 000         Other reserves Earnings Earnings Earnings Earnings Eur 000           13         132 553         243         (18 041)         (68)         1         51279	Share Capital EUR 000         FX revaluation reserve EUR 000         revaluation reserve EUR 000         revaluation reserves EUR 000         Other reserves Eur nings EUR 000         Retained EUR 000         Total EUR 000           13         132 553         243         (18 041)         (68)         1         51 279         165 980	Share capital EUR000         Share Premium EUR000         FX revaluation reserve EUR000         revaluation reserve EUR000         Other reserves EUR000         Retained Eurnings EUR000         Non-controling interest EUR000           13         132 553         243         (18 041)         (68)         1         51 279         165 980         12 008           13         132 553         243         (18 041)         (68)         1         51 279         165 980         12 008           14         132 553         243         (18 041)         (68)         1         51 279         165 980         12 008           15         13         132 553         13 253         13 253         13 253         166         1         18 364         18 364         3 022         897         166         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242         3 919         18 364         17 242



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

#### Attributable to the equity holders of the parent

			Foreign		-					
			currency		Derivatives					
			revaluation		revaluation		Retained	I	Non-controling	
	Share capital	Share Premium	reserve	Pooling reserve	reserve	Other reserves	earnings	Total	interest	<b>Total equity</b>
	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000
1 January 2021	13	132 553	(1 042)	(18 041)	(167)	1	40 700	154 017	10 086	164 103
Dividends declared	-	-	-	-	-	-	(10 000)	(10 000)	(381)	(10 381)
Profit for the period	-	-	-	-	-	-	20 579	20 579	2 267	22 846
Other comprehesive income	-	-	1 420	-	99	-	-	1 5 1 9	36	1 5 5 5
Total comprehensive income	-	-	1 420	-	99	-	20 579	22 098	2 303	24 401
31 December 2021	13	132 553	378	(18 041)	(68)	1	51 279	166 115	12 008	178 123
Dividends declared	-	-	-	-	-	-	(11 000)	(11 000)	-	(11 000)
Profit for the period	-	-	-	-	-	-	6 025	6 025	1 985	8 0 1 0
Other comprehesive income	-	-	18 609	-	68	-	-	18 677	-	18 677
Total comprehensive income	-	-	18 609	-	68	-	6 025	24 702	1 985	26 687
30 June 2022	13	132 553	18 987	(18 041)	-	1	46 304	179 817	13 993	193 810



#### CONSOLIDATED CASH FLOW STATEMENT

		01/01/2023- 30/06/2023	01/01/2022- 30/06/2022
	Notes	EUR 000	EUR 000
Cash flow from operating activities			
Profit/ (loss) for the period		5 072	10 104
Adjustments for:			
Depreciation and amortisation charge	4	4 582	3 858
Net gain on disposal of property, plant and equipment, investment			
properties and intangibles		(16)	(39)
Net (gain)/loss from sale of subsidiary		1 436	
Interest income	9	(1 262)	(366)
Interest expense	9	3 890	2 287
		13 702	15 844
Working capital changes			
(Increase)/ decrease in inventories		(6 029)	(7 636)
(Increase)/ decrease in trade and other receivables		18 550	22 540
Increase/ (decrease) in trade and other payables		(12 168)	(15 179)
Cash generated from operations		14 055	15 569
Corporate income tax paid		(1 228)	(1 345)
Net cash generated from operating activities		12 869	14 224
Cash flows used in investing activities			
Payments to acquire property, plant and equipment, investment properties		(2 383)	(2 102)
Payments to acquire biological assets		(462)	
Proceeds from disposal of property, plant and equipment		102	101
Proceeds from disposal of subsidiary		3 665	- ,
Settlements for acquisition of subsidiaries		(4 081)	-
Net cash used in investing activities		(3 159)	(2 001)
Cash flows used in financing activities			
Interest paid		(3 452)	(2 321)
Change in overdraft		(1 299)	(3 685)
Proceeds from issue of bonds		30 000	-
Borrowings received		10 000	732
Borrowings from related parties		50	(4 907)
Repayment of borrowings		(12 166)	-
Lease payments		(1 361)	(2 732)
Dividends paid to Parent Company's shareholders		(2 160)	(50)
Dividends paid to non-controlling interests in subsidiaries		(19)	-
Change in short-term deposits		(28 666)	-
Net cash used in/ generated from financing activities		(9 073)	(12 963)
Net change in cash and cash equivalents		637	(740)
Cash and cash equivalents disposed due to sale of subsidary		(787)	-
Cash and cash equivalents at the beginnging of the period		7 783	7 442
Cash and cash equivalents at the end of the period	13	7 633	6 702



#### **NOTES**

#### (1) GENERAL INFORMATION

These unaudited condensed consolidated financial statements were approved and authorised for issue by the Board of Managers of Amber Beverage Group Holding S.à r.l. (the Parent Company) on 31 August 2023.

The Parent Company was incorporated on 26 September 2017 under the laws of the Grand Duchy of Luxembourg with the registered number B218246 as Amber Beverage Group Holding S.à r.l. The Parent Company's registered office is at 44 Rue de la Vallée, L-2661, Luxembourg.

As of 30 June 2023, Amber Beverage Group (further on – the Group or ABG) consists of the Parent Company and its subsidiaries (see also Note 18).

#### (2) ACCOUNTING POLICIES

#### Basis for preparation

The interim unaudited consolidated financial statements for the first six months of the year 2023 ended 30 June 2023 of the Group have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the Group's annual consolidated financial statements for the year 2022.

#### Basis for consolidation

The consolidated financial statements incorporate the financial statements of the Parent Company and entities controlled by the Parent Company (its subsidiaries). Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and can affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee).
- Exposure, or rights, to variable returns from its involvement with the investee.
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that the majority of voting rights result in control. To support this presumption, and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee.
- Rights arising from other contractual arrangements.
- The Group's voting rights and potential voting rights.

The Group re-assesses whether it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.



#### Functional currency and revaluation

The functional and presentation currency of the main Group entities is the euro (EUR), as the European Union is the primary economic environment in which the Group's subsidiaries operate. These consolidated financial statements are presented in thousand euros (unless stated otherwise).

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date.

During the consolidation process for entities with functional currency other than the functional currency of the Parent Company, the positions of the statement of financial position are revalued at the year–end exchange rate, and the positions of the statement of comprehensive income, cash–flow statement, and statement of changes in equity are revalued at the annual average exchange rate (or the average exchange rate for the period the Group has obtained control), except for entities with functional currency of the Russian ruble, where due to significant fluctuations in the currency market the quarterly weighted average exchange rate is applied.

The following foreign currency exchange rates have been applied:

	30/06/2023	Average for period 01/01/2023-30/06/2023	30/06/2022	Average for period 01/01/2022-30/06/2022
USD/EUR	1.0866	1.0807	1.0387	1.0934
AUD/EUR	1.6398	1.5989	1.5099	1.5204
GBP/EUR	0.85828	0.8764	0.8582	0.8424
RUB/EUR	95.1052	83.6510	86.0000	88.3971
MXN/EUR	18.5614	19.6457	20.9641	22.1653
CHF/EUR	0.9788	0.9856	0.9960	1.0319
CAD/EUR	1.4415	1.4565	1.3425	1.3900

Exchange differences on monetary items are recognised in the statement of comprehensive income in the period in which they arise.

#### Changes in accounting policy and disclosures

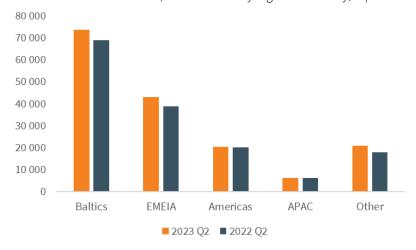
The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2022, except for the adoption of new standards effective as of 1 January 2023. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. The Group intends to adopt the above standards and interpretations and to evaluate their effects on the effective date.



#### (3) SEGMENT REPORTING

	Production		Distrib	oution	Manageme Elimina		Consolidated	
	01/01/2023- 01/01/2022-		01/01/2023-	01/01/2022-	01/01/2023-	01/01/2022-	01/01/2023-	01/01/2022-
	30/06/2023	30/06/2022	30/06/2023	30/06/2022	30/06/2023	30/06/2022	30/06/2023	30/06/2022
	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000	EUR 000
Revenue								
Third party revenue	51 772	44 041	112 048	107 548	-	-	163 820	151 589
Intersegment revenue	27 901	24 872	9 333	7 605	(37 234)	(32 477)	-	
Segment net revenue	79 673	68 913	121 381	115 153	(37 234)	(32 477)	163 820	151 589
Operating profit	4 987	6 774	4 723	6 404	(2 077)	(3 203)	7 633	9 975
Finance income	'						1 639	2 415
Finance costs							(4 199)	(2 286)
Income tax							(1416)	(2 094)
Net profit						•	3 657	8 010

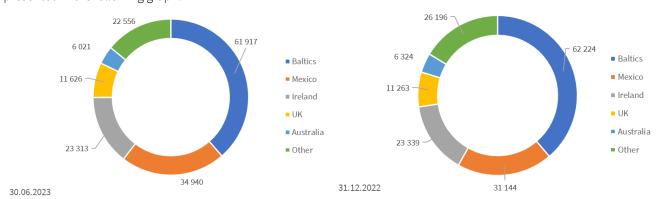
The Group is domiciled in Luxembourg, with the primary activities carried out through its own route-to-market network in the Baltics (Latvia, Lithuania, Estonia), the UK, Australia, Austria, Germany, and in the global market through operations in Cyprus. The amount of net revenue from external customers, broken down by region of delivery, is presented as follows:





	Produc	tion	Distribu	ution	Managemer Elimina		Consolidated	
	30.06.2023	31.12.2022	30.06.2023	31.12.2022	30.06.2023	31.12.2022	30.06.2023	31.12.2022
_	EUR 000	EUR 000	EUR 000	EUR 000				
Non-current segment								
assets	83 404	78 980	64 226	65 587	12 742	15 809	160 372	160 376
Current segment assets	95 898	87 906	117 258	138 512	10 640	7 227	223 796	233 645
Segment assets	179 302	166 886	181 484	204 099	23 382	23 036	384 168	394 021
Deferred tax assets							129	-
Current tax receivable							399	146
Loans to related parties							34 523	30 334
Other non-current assets Non-current financial							2 536	3 179
investments							2 2 1 7	2 184
Short term deposits							28 666	=
Assets held for sale							-	23 327
Total assets						_	452 638	453 191
Non-current segment						-		
liabilities	(1749)	(904)	(5 573)	(4 287)	-	-	(7 322)	(5 191)
Current segment liabilities _	(99 928)	(67 071)	(189 895)	(212 749)	154 857	137 075	(134 966)	(142 745)
Segment liabilities	(101 677)	(67 975)	(195 468)	(217 036)	154 857	137 075	(142 288)	(147 936)
Deferred tax liabilities							(4 392)	(3 465)
Current tax payable Interest-bearing loans and							-	(264)
borrowings							(95 682)	(100 327)
Bonds							(30 000)	-
Derivatives							62	98
Liabilities associated to assets held for sale							-	(13 629)
Total liabilities							(272 300)	(265 523)

The total non-current assets other than financial instruments and deferred tax assets, broken down by location of assets, are presented in the following graph:





# (4) OPERATING PROFIT

•	01.01.2023-	01.01.2022-
	30.06.2023	30.06.2022
	EUR 000	EUR 000
Gross Revenue	239 369	225 627
Excise and duties	(75 549)	(74 038)
Net revenue	163 820	151 589
Cost of inventories	(104 442)	(98 002)
Advertising, marketing and promotional costs	(3 669)	(4 372)
Logistic costs	(5 489)	(4 806)
Staff costs	(26 919)	(22 817)
Other indirect costs	(13 913)	(12 388)
Other operating income	4 355	4912
Net impairment loss on financial assets	(23)	16
Depreciation and amortisation - cost of goods sold	(1 359)	(1 139)
Depreciation and amortisation - selling costs	(1 675)	(1 364)
Depreciation and amortisation - administration costs	(1 548)	(1 355)
Depreciation, amortisation and impairment	(4 582)	(3 858)
M&A related costs	(69)	(299)
Net gain/ (loss) from disposal of subsidiaries	(1 436)	-
Operating profit	7 633	9 9 7 5
(5) EBITDA RECONCILIATION		
	01.01.2023-	01.01.2022-
	30.06.2023	30.06.2022
	EUR 000	EUR 000
Operating profit	7 633	9 9 7 5
Add-back for:		
Depreciation, amortisation and impairment	4 582	3 858
EBITDA	12 215	13 833
M&A related costs	69	299
Net gain/ (loss) from disposal of subsidiaries	1 436	255
Normalized EBITDA	13 720	14 132



# (6) COST OF GOODS SOLD

		01.01.2023-	01.01.2022-
		30.06.2023	30.06.2022
		EUR 000	EUR 000
Cost of inventories		104 442	98 002
Salaries and related tax expense		6 657	5 441
Depreciation and amortisation		1 359	1 139
Utility expense		2 281	1 459
Nature Resource Tax		1 462	1 269
Maintenance costs		493	399
Change in accruals		(88)	167
Real Estate Tax		118	126
Insurance costs		43	28
Laboratory expense		55	43
Other production costs		1768	1 227
	Total	118 590	109 300
(7) SELLING EXPENSES			
		01.01.2023-	01.01.2022-
		30.06.2023	30.06.2022
		EUR 000	EUR 000
Salaries and related taxes		12 996	11 367
Advertising		3 669	4 372
Transport and logistics	5 489		
Rent and maintenance of premises	961		
Depreciation and amortisation	1675		
Maintenance of cars	78		
Packaging materials	132		
Change in accruals		228	274
Other distribution costs		1812	1 263
	Total	27 040	24 626



# (8) GENERAL AND ADMINISTRATIVE EXPENSES

•	01.01.2023-	01.01.2022-
	30.06.2023	30.06.2022
	EUR 000	EUR 000
Salaries and related expenses	7 266	6 009
Depreciation and amortisation	1548	1 355
IT maintenance	342	299
Change in accruals	(586)	71
Management and professional service expense	907	732
Office expense	562	574
Business Trips	368	251
Communication	220	228
Representation	201	117
Bank commissions	125	110
Training expense	71	21
Other administration	1067	1 598
Tot	al <u>12 091</u>	11 365
(a) NET FINANCE INCOME ((EVERNOES)		
(9) NET FINANCE INCOME/ (EXPENSES)		
	01.01.2023-	01.01.2022-
	30.06.2023	30.06.2022
	EUR 000	EUR 000
Finance income:	140	Ε4
Interest income	140	54
Interest income from related parties	1 123	312
Foreign exchange gain, net	111	1907
Other financial income	265	142
Total finance inco	ome 1639	2 415
Finance expense:	(2.400)	(1.022)
Interest expense	(3 490)	(1922)
Interest expense to related parties	(400)	(127)
Amortisation of loan related expense	(309)	(237)
Total finance expe Net finance income/ (exper		(2 286)
Net illiance income/ (exper	nse) <u>(2 560)</u>	129
(10) CORPORATE INCOME TAX		
(10) CORPORATE INCOME TAX	01.01.2023-	01.01.2022-
	30.06.2023	30.06.2022
	50.06.2025 EUR 000	EUR 000
Current income tax	960	606
Change in deferred corporate income tax	455	1 488
Total	1415	2 094
IVLUL	1 413	<u> </u>



#### (11) INVENTORIES

		30.06.2023	31.12.2022
		EUR 000	EUR 000
Raw materials		22 248	22 723
Finished goods and merchandize		68 192	60 396
Production in progress		3 817	4 412
Goods on the way		2 068	3 250
Other		563	134
Provisions for obsolete inventories		(3 285)	(3 130)
	Total	93 603	87 785
(12) TRADE AND OTHER RECEIVABLES			
		30.06.2023	31.12.2022
		EUR 000	EUR 000
Gross trade receivables		69 516	91 932
Allowance for doubtful debts		(1 303)	(1 356)
Net trade receivables		68 213	90 576
Receivables from related parties		38 509	38 023
Other debtors and prepayments		15 837	9 654
	Total	122 559	138 253
(13) CASH AND CASH EQUIVALENTS			
		30.06.2023	31.12.2022
		EUR 000	EUR 000
Cash at bank		7 019	7 278
Petty cash		2	3
Cash in shops		59	98
Cash in transit		553	111
	Total	7 633	7 490

For purposes of reconciliation of cash and cash equivalents to the Consolidated Statement of Cash Flows, the cash and cash equivalents as of 31 December 2022 has been adjusted by EUR 293 thousand for items attributable to Disposal Group.



# (14) TRADE AND OTHER PAYABLES

06.2023	31.12.2022
EUR 000	EUR 000
54 490	60 071
7 266	8 462
3 697	1 454
2 432	2 157
1 568	5 557
1 415	1 122
11 188	3 348
954	991
1 040	973
1 511	4 100
85 561	88 235
1 359	1 377
84 203	86 859
06.2023	31.12.2022
EUR 000	EUR 000
34 695	38 991
10 362	9 670
-	264
4 340	3 485
49 397	52 410



# (16) NET BORROWINGS

	30.06.2023	31.12.2022
	EUR 000	EUR 000
Bank overdrafts	40 721	42 103
Bank loans	31 823	43 888
Accrued interest on bank loans	208	176
Loans from related parties	120	12
Borrowings due within one year	72 872	86 179
	30.06.2023	31.12.2022
Non-current interest-bearing loans and borrowings	EUR 000	EUR 000
Bank loans	10 103	157
Bonds issued	30 000	-
Loans from related parties	12 708	13 992
Borrowings due after one year	52 811	14 149
Total borrowings before derivative financial		•
instruments	125 683	100 328
Derivative financial instruments	(62)	(98)
Lease liabilities	7 329	7 554
Gross borrowings	132 950	107 784
Less: Cash and cash equivalents	(7 633)	(7 490)
Less: Short-term bank borrowings	(28 666)	
Net borrowings	96 651	100 294



# (17) CAPITAL MANAGEMENT

	30.06.2023	31.12.2022	
	EUR 000	EUR 000	
Borrowings	132 950	107 784	
Cash and cash equivalents	(7 633)	(7 490)	
Short term bank deposits	(28 666)	-	
Equity	180 338	187 668	
Gearing ratio	54%	53%	
Equity	180 338	187 668	
Assets	452 638	453 191	
Equity to Assets ratio	40%	41%	
Borrowings	132 950	107 784	
LTM EBITDA	38 556	40 174	
Debt/EBITDA ratio	3,4x	2,7x	
Borrowings	132 950	107 784	
Cash and cash equivalents	(7 633)	(7 490)	
Short term bank deposits	(28 666)	-	
EBITDA	38 556	40 174	
Net Debt/ EBITDA ratio	<u> 2,5x</u>	2,5x	
LTM EBITDA	38 320	40 174	
Consolidated Net finance charges	6 862_	5 063	
Interest coverage ratio	5,6x	7,9x	



#### (18) GROUP STRUCTURE

Name	Principal activities	Country of incorporation/ operations	% Equity interest 30/06/2023	% Equity interest 31/12/2022
Amber Distribution Latvia SIA	Distribution	Latvia	100%	100%
Interbaltija AG AS	Distribution	Latvia	100%	100%
Amber Distribution Estonia OU	Distribution	Estonia	100%	100%
Amber Distribution Lithuania UAB	Distribution	Lithuania	100%	100%
Amber Beverage UK Ltd	Distribution	the UK	100%	100%
Amber Beverage Australia Pty Ltd	Distribution	Australia	100%	100%
Amber Beverage Austria GmbH	Distribution	Austria	90%	90%
Amber Beverage Germany GmbH	Distribution	Germany	100%	100%
Indie Brands Ltd <sup>1</sup>	Distribution	the UK	100%	75%
Indie Spirits Ltd <sup>1</sup>	Distribution	the UK	100%	75%
WW Equity House Holding Ltd	Holding activities	Ireland	100%	100%
WW Equity House Trading Ltd	Distribution and Brand management	Ireland	100%	100%
Amberbev International Ltd	Distribution	Cyprus	100%	100%
Amber Latvijas balzams AS	Production of alcoholic beverages	Latvia	89.99%	89.99%
Amber Production Tequila S.A. de C.V.	Production of alcoholic beverages	Mexico	100%	100%
Amber Agave S.A. de C.V.	Agricultural activities	Mexico	100%	100%
Amber Permalko AO³	Production of alcoholic beverages	Russia	-	92.6%
Amber Talvis AO	Rectification of ethyl alcohol	Russia	72.87%	72.87%
Amber Production Remedia OU	Production of alcohol beverages	Estonia	100%	100%
Amber IP Brands S.à r.l.	Intellectual property rights management	Switzerland	100%	100%
Amber Beverage Group SIA	Management services	Latvia	100%	100%
Think Spirits NL B.V.	Management services	the Netherlands	100%	100%
ABG Real Estate SIA	Real estate management	Latvia	100%	100%
Rits Holding SIA <sup>2</sup>	Real estate management	Latvia	-	100%

#### Notes:

- 1 In March 2023, the Parent Company finalized the acquisition of Indie Brands Ltd., thus securing its full control over Indie Brands Ltd. and its subsidiary, Indie Spirits Ltd.
- 2 As part of the restructuring of SPI Group Holding Limited, on 29 March 2023, Amber Distribution Latvia SIA disposed of 100% of its shareholding in Rits Holding SIA to a related party, SPI RE Holding S.à r.l.
- 3 On 13 June 2023, the Parent Company disposed of its shareholding in Amber Permalko AO to a third, independent party.



#### (19) SUBSEQUENT EVENTS

In July 2023, Amber Distribution Latvia SIA extended the EUR 15 million overdraft facility with BluOr Bank AS until 9 August 2023, with all major terms and conditions remaining unchanged.

In July 2023, ABG Real Estate SIA entered into an agreement with SIA Aimasa on the construction of a fully-automated warehouse and the reconstruction of a car parking lot at 31 Kakasekla dambis, Riga, Latvia.

Since the last day of interim financial statements and the signing of these interim consolidated financial statements, there have been no other subsequent events that would have a significant effect on the financial position of the Group as of 30 June 2023.

Jekaterina Stuge

Chairperson of the Board Luxembourg, 31 August 2023